

The Problem

with typical ambulance construction

- Skip Welded Framework
- Cabinets Screwed to Frame
- Exterior Skins Attached With Tape and Glue



- Wood Cabinetry
- Slotted-Style Corner Posts
- Design Lacks Structural Integrity

The Excellence Solution

Accidents will happen. So the *only* solution is to use the safest and most durable module possible...a module that will save both lives and money! EXCELLANCE is the *only* manufacturer that builds the following three-step solution into every module as a standard feature!

Step one: Continuously weld every seam of the exterior aluminum skin around the module's entire perimeter. Step two: Highly skilled mig and heliarc welders ensure the module's structural integrity by pulse welding the structural members to the exterior skin.

The interior cabinets are built with equal durability in mind. Step three: The same structural members used in the body are welded into a cabinet frame to ensure a permanent and strong, yet lightweight cabinet structure.

The result is the strongest module available, providing maximum protection for both patients and attendants alike.

You have the right to receive the best possible value for your investment. You deserve a quality product built for high performance and long, dependable service. Investing in an EXCELLANCE will return dividends year after year with its quality workmanship, reliability, and dependability.



All seams continuously welded



Aluminum cabinetry welded to frame

You can tell a lot about a manufacturer by what it builds in places you can't see!

"It is unwise to pay too much. But it is worse to pay too little. When you pay too much, you lose a little money, that is all. When you pay too little, you sometimes lose everything, because the thing you bought is incapable of doing what it is suppose to do.

The common law of business balance prohibits paying a little and getting a lot. It can't be done. If you deal with the lowest bidder, it is well to add something for the risk you run. And when you do that, you have enough to pay for something better.

There is hardly anything in the world that someone can't make a little worse and sell a little cheaper - - and people who consider price alone are this man's lawful prey."

John Ruskin | 1819-1900



EXCELLANCE has manufactured the finest, top-of-the-line emergency vehicles for easy chassis changeovers since 1975. Attention to detail by our craftsmen results in workmanship that surpasses all expectations—with a reputation for outstanding quality and value that are well known throughout the industry.

EXCELLANCE modules are ideally suited for remounting and refurbishing when the time comes. Each time your unit is remounted by EXCELLANCE, the structural warranty is automatically renewed and extended another 25 years.

Buy "low bid"... and keep paying for it year after year. Or buy the most reliable and durable vehicle that will "pay for itself" many times over! Outstanding craftsmanship makes EXCELLANCE the natural choice for quality workmanship and lasting value.

You expect excellence of your emergency support personnel...and you expect it of your emergency vehicles. At EXCELLANCE, we build excellence...and provide exceptional value at a price anyone can afford!



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